



To our valued Customers,

Here at Interface Performance Materials, we are committed to serving you with innovative, full-service, engineered products. As part of that commitment to you, we also make it a priority to do everything in our power to keep costs, and thus prices, down.

And over the past few years, we have done just that, by absorbing individual cost increases in various channels, such as transportation, labor and raw materials. We have focused our own cost-cutting efforts through continuous improvement, lean manufacturing and many other initiatives. We tried to keep the possibility of a price increase as a last resort.

However, unfortunately, we've hit a threshold at which we needed to take this difficult step to avoid undermining the core integrity of the product offering.

So we are announcing a price increase effective for all orders placed after August 1, 2017, and with confirmed shipped orders after August 15, 2017. Please refer to the [Price Increase Schedule](#) attached to this announcement for further details.

We are committed to maintaining a long-term, fiscally stable, global organization – because only then can we continue to offer you the innovative products, full-service engineering and technical support you trust us to provide.

Thank you again for your business and for your understanding in this matter. If you have any questions or concerns about this increase, please contact your Interface Sales Representative.

Paul Faleté  
Vice President, Global Sales

Jon Preston  
Global Director, Material Sales